John C. Racelis

john.racelis@gmail.com
412.716.4509
www.johnracelis.info

Technical Experience and Proficiency

Data Management	Visualization/Reporting	Databases	Cloud/Container/Scripting
• Informatica	• Tableau	• Oracle	• Azure
• SAP Data Services	• PowerBI	• MS SQL Server	• AWS
• iWay Data Integration Platform	• SAP BusinessObjects	• Postgres	• Google Cloud
• TIBCO Data Virtualization	• WebFOCUS	• SAP BW	• Docker
	• TIBCO Data Science		• Kubernetes
	• TIBCO Spotfire		• Python/R/Java/Bash
			• SQL

Professional Certifications
- AWS Certified Cloud Practitioner
- Certified Data Professional - Data Management (CDP-DM)
- Certified Business Intelligence Professional (CBIP)

Professional Experience

Nov 2018 to Present

Cloud Software Group Inc., *Account Technology Strategist,*
Arlington, VA
- October 2022 - TIBCO and Citrix merged to form Cloud Software Group
- January 2021 - TIBCO acquires ibi
- November 2018 to January 2021 - Information Builders, Inc. (ibi)
- Awarded Global SA of the Quarter in Q3 2020, contributing to new software and renewal revenue of $1.7 million
- Leads discovery workshops to determine customers' business challenges and delivers product demonstrations to align CSG's solution with customer needs
- Scopes evaluations and leads prospects through successful technical evaluations and proofs of concept (POCs)
- Works closely with internal product teams, Product Engineering, Professional Services, Support, and Sales teams to ensure a successful customer experience
- Designs, develops and presents the added value of new business solutions
- Delivers technical workshops to small and large audiences
- Develops competitive analyses, and internal training so to aide in strategic positioning for sales enablement

May 2016 to Sept 2018

Tiber Solutions, *Senior Consultant,*
Fairfax, VA
Client Site: Amtrak, Washington, D.C.
- Delivered visualizations for critical reporting areas to support Operations and Safety Leadership CxOs
- Served as a Data and ETL Architect for Amtrak's Operations, Engineering, and Safety divisions
- Supervised and collaborated with team members in development of ETL workflows, Business Objects Universes and Reports, and Tableau dashboards
- Provided operational support for existing models including impact analysis, logical and physical data model changes and metadata updates.
- Coordinated the technical design for data integration, the logical design for the business model, the physical management of the database and the access requirements of the business intelligence end user tools.
- Critically evaluated information gathered from enterprise wide sources, reconciles conflicts, decomposes high level information into details, abstracts up from low-level information to a general understanding, and distinguishes user requests from the underlying true needs.
- Explained the capabilities and limitations of data systems to business managers and users as the project is designed and built.

- Provided guidance on project scoping to meet stakeholders' requirements.
- Designed and coordinated a curriculum for coaching and training customers in the use of business intelligence tools to enhance business decision-making capability.

May 2010 to May 2016	**SalientCRGT,** *Senior Data Analytics Consultant,* Reston, VA, Data Analytics Division Client Site: U.S. Patent and Trademark Office (USPTO), Alexandra, VA - Delivered customized solutions to complex business problems by utilizing innovative BI strategies. - Served as an ETL Team Lead, managing team resources to support numerous projects, and operations and maintenance activities. - Oversaw ETL processing for over 15 subject areas, maintained through both SAP Business Objects Data Services, and PL/SQL and shell scripts. - Designed, deployed, and evolved ETL solutions to meet business requirements using multiple technologies - Collaborated with technical leads to ensure consistency in system architecture across four system landscapes - Acted as a Subject Matter Expert and Key Personnel for all of USPTO's EDW components, including but not limited to: HR, IT Project Information (Earned Value Management), IT Deployment Assessment, Revenue, Docket Management, Travel, Accounts Payable and Acquisitions, etc. - Provided operational support for existing models including impact analysis, logical, and physical data model changes and metadata updates.
Dec 2006 to May 2010	**Mylan, Inc.,** *Sr. Business Intelligence Software Analyst,* Morgantown, WV, Enterprise Applications - Led and contributed to meetings with end users to understand business processes and needs - Modeled and built the data structures required to support solutions using InfoObjects, Data Store objects, InfoCubes, etc. - Designed and built structures for the extraction, transformation and loading of data into the BI environment - Reconciled Business Intelligence data across various systems with source system data in SAP R/3 - Led the SAP BI Team during fiscal year conversion project to perform impact analysis, requirements gathering, enhancement development, operational and functional testing and go-live activities - Extracted customer master, customer hierarchy, government pricing, COPA data, etc. from BI to OutlookSoft Everest application using Open Hub Destination - Maintained and supported extraction, transformation, and load (ETL) process of data into an Enterprise Data Warehouse
Aug 2005 to Dec 2006	**FirstStreet, Inc.,** *Information Technology Department,* Colonial Heights, VA, Programmer Analyst
Education	**West Virginia University,** Morgantown, WV College of Engineering and Mineral Resources, Lane Department of Computer Science And Electrical Engineering Master's of Science in Software Engineering Date of Graduation: December 2010 **West Virginia University,** Morgantown, WV College of Business and Economics, AACSB International Accredited Bachelor of Science in Management Information Systems Date of Graduation: May 2005